

# Economic and Demographic Analysis for St Mary's County, Maryland

Appendix A

St. Mary's County Department of Economic & Community Development  
University of Maryland – Morgan State Center for Economic  
Development

# Content

1. Economic Overview	1
2. Location	1
Figure 2-1 Location of St Mary's County	2
3. Population	2
Figure 3-1 Population in St Mary's County	2
Figure 3-2 Population by Zip Code	3
Figure 3-3 Population by Gender	3
Figure 3-4 Population by Age	4
Figure 3-5 Projected Age Distribution in St Mary's County	4
Figure 3-6 Population by Race	5
Figure 3-7 Population by Education Attainment	5
4. Income	5
Figure 4-1 Median Household Income	6
Figure 4-2 Median Household Income Growth	6
5. Employment and Wages	7
Figure 5-1 2013 Annual Average Unemployment Rate	7
Figure 5-2 Annual Average Unemployment Rate, 2005-2013	7
Figure 5-3 Employment Categories	8
Figure 5-4 Major Employers	8
Figure 5-5 Labor Force Participation in Southern Maryland	9
Figure 5-6 Average Weekly Wages in Southern Maryland	9
Figure 5-7 Average Weekly Wages by Industry	10
Figure 5-8 Average Weekly Wage Growth	10
6. Commuting	10
Figure 6-1 Daily Traffic Volume in St Mary's County, 2014	11
Figure 6-2 Commuting Patterns in Southern Maryland	11
7. Housing	12
Figure 7-1 New Housing Units Authorized For Construction	12
Figure 7-2 Housing Price Trends	12
Figure 7-3 St. Mary's County Home Ownership in 2012	13
8. Industry and Technology	13
8.1 Aerospace & Defense Industry	13
Figure 8.1-1 NAS Patuxent River's Current and Future Programs	14
Figure 8.1-2 NAS Patuxent River Employment Levels	15
8.2 Tourism	15
Figure 8.2-1 Number of Hotel Rooms	16
Figure 8.2-2 Number of Day and Overnight Visitors	16
Figure 8.2-3 St. Mary's County, Tourism Industry Sales	17
Figure 8.2-4 Tourism Impact	17

8.3 Manufacturing	18
8.4 Technology Growth	18
Figure 8.4-1 Number of Technology Firms	18
8.5 Broadband (High Speed Internet) Accessibility	18
9. Other	19
9.1 Land Preservation	19
9.2 Commercial Market	19
9.3 Tax Rates	19
Figure 9.3-1 Tax Rates	19
10. Summary	19
11. Key Contacts	20
12. Source links	20

## 1. Economic Overview

*St Mary's County ranked 7th in USA for off-the-radar tech hubs.* The tech sector has grown 88% since 2001 and 50% since 2010. Most of the ten jobs are from engineering services, federal government positions, guided missile and space vehicle manufacturing, other computer related services and direct health and medical insurance carriers.

*St Mary's County is the home to the Naval Air Station Patuxent River.* The Naval Air Station Patuxent River is located in St. Mary's County, Maryland, on the Chesapeake Bay near the mouth of the Patuxent River. Commissioned on April 1, 1943, on land largely acquired through eminent domain, the air station grew rapidly in response to World War II and continued to evolve through the Cold War to the present. It is home to Headquarters, Naval Air Systems Command (NAVAIR), the U.S. Naval Test Pilot School, the Atlantic Test Range, and serves as a center for test and evaluation and systems acquisition relating to naval aviation. The Naval Air Station Patuxent River influences the economic structure of St Mary's County.

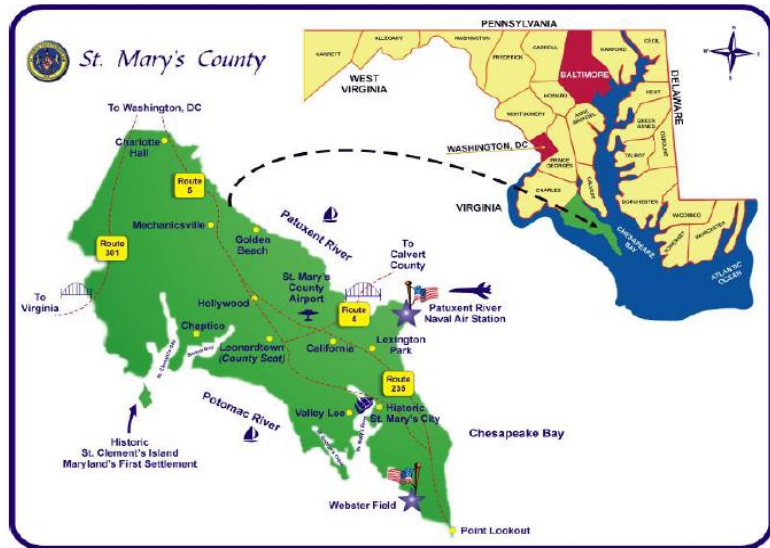
*St Mary's County is the 3<sup>rd</sup> fastest growing county in Maryland, during 2010 to 2013.* According to the U.S. Census Bureau, by 2013, there are 109,633 people living in St. Mary's County, Maryland. Population increases by 3.6% during 2010-2012. St. Mary's County has the youngest population among all the counties in Maryland, with a median age of 36.7. 18.2% of the population are military veterans. The percentage is higher than any other county in Maryland. The population growth and the special characteristics are caused by the exurban migration from DC and Baltimore metro

regions and the job increase in St Mary's County, primarily at Naval Air Station Patuxent River. The influx of population and job growth make St Mary's County to have the fastest growing workforce, the 3<sup>rd</sup> highest median household income growth rate, and the 6<sup>th</sup> lowest unemployment rate in state by 2013.

*St Mary's County is the site of the first colonial settlement and the first capital of Maryland.* The settlement of Lord Baltimore's Maryland began with the arrival of passengers from England at St. Clement's Island in the Potomac River in what is now southwestern St. Mary's County on March 25, 1634. The county is also home to the first Catholic Mass celebrated in one of the original thirteen colonies -after they'd become English colonies. It is the first capital of Maryland and remained so for over 50 years until 1695, when the capital was moved to Annapolis.

## 2. Location

St Mary's County is situated on a peninsula in Southern Maryland with over 500 miles of shoreline on the Patuxent River, Potomac River and the



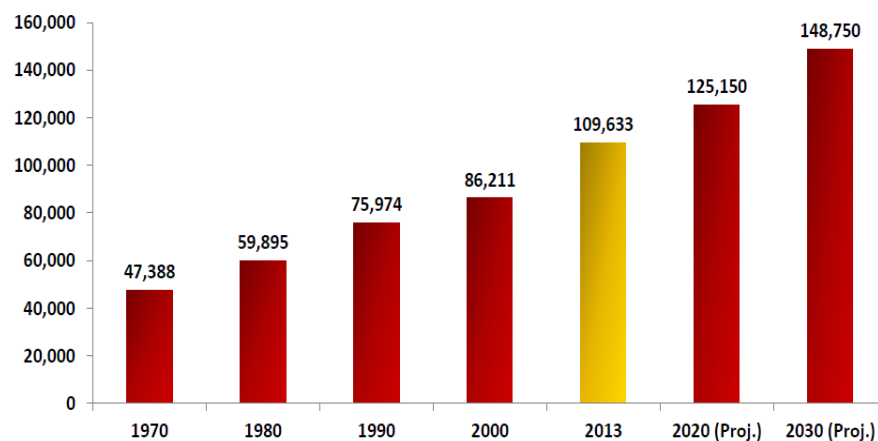
Chesapeake Bay. Figure 1 shows its location on map (the green spot is the St Mary's County). The County is

Figure 1 Location of St. Mary's County, Maryland

38 miles Southeast of Washington D.C. and 90 miles South of Baltimore. The convenient location shapes its economic and demographic characteristics.

### 3. Population

*Population growth in St Mary's County has been steady for several decades. As Figure 3-1 shows, population in St Mary's County is more than doubled from 47,388 in 1970 to 2013. According to projections made by Maryland Department of Planning, by 2020, St Mary's County will have a population of 125,150 and by 2030, a population of 148,750.*



*Figure 2: Population in St Mary's County. Source: U.S. Census Bureau. Projections 2020 and 2030 are from Maryland Department of Planning, Planning Data Services.*

*The population distribution across zip codes are not even. As is shown in Figure 3-2, in 2010, Lexington Park has the largest population, followed closely by Mechanicsville. Leonardtown has the 3<sup>rd</sup> largest population in St Mary's County, but its population is only 56% of Lexington Park.*

Mailing Area	Population	Mailing area	Population
Abell	431	Leonardtown	13,717
Avenue	1,120	Lexington Park	24,481
Bushwood	607	Mechanicsville	23,498
California	10,503	Morganza	97
Callaway	1,443	Park Hall	494
Chaptico	1,373	Patuxent River	1,014
Charlotte Hall	4,900	Piney Point	830
Clements	1,282	Ridge	1,119
Coltons Point	373	St. Inigoes	1,125
Dameron	594	St. Mary's City	1,332
Drayden	348	Scotland	313
Great Mills	5,927	Tall Timbers	740
Hollywood	9,937	Valley Lee	1,051

Figure 3: Population by Zip Code. Source: U.S. Census Bureau, 2010.

The sex ratio in St Mary's County is quite balanced. Figure 3-3 shows in 2013, 50.8% of the total population are males, and 49.2% are females.

Gender	Estimate	Percent
Total Population	109,633	
Male	55,688	50.8
Females	53,945	49.2

Figure 4: Population by Gender. Source: U.S. Census Bureau, 2013

Working age population accounts for 74.9% of St Mary's total population. As presented in Figure 3-4, the median age in St Mary's County is quite young, only 36.7 years old. 74.9% of the population are 18 to 64 years old. Children under 5 years old account for 6.8% of the population. Children aged 6 to 17 account for 5.8% of total population. People aged 65 to 85 account for 11% of the population and people order than 85 account for 1.5%.

Age	Estimate	Percent
<b>Total Population</b>	<b>109,633</b>	
<b>Median Age</b>	<b>36.7</b>	
Under 5 Yrs	7,502	6.8
18 yrs +	82,107	74.9
65 yrs +	12,103	11.0
85 yrs +	1,634	1.5

Figure 5: Population by Age. Source: U.S. Census Bureau, 2013.

People 20 to 44 years old are projected to be the largest age group in St Mary's County in the next 5 years. Figure 3-5 shows the age distribution in St Mary's County is projected to be relatively stable over time, but the percentage of people over 65 will increase from 11.04% in 2013 to 13.15% in 2020.

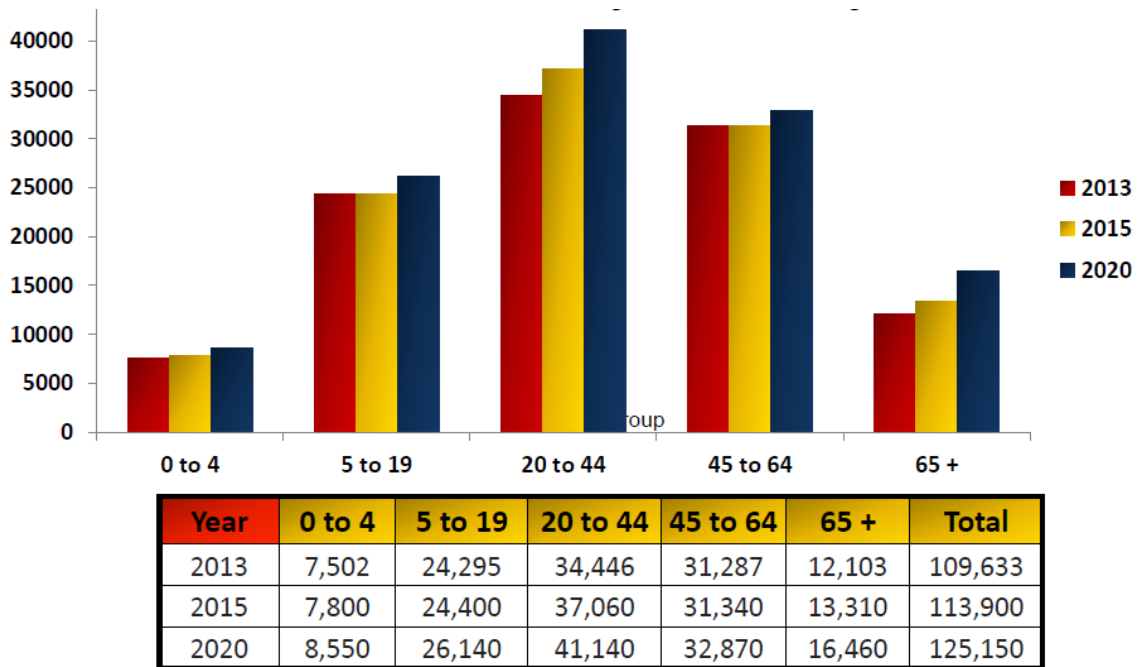


Figure 6: Projected Age Distribution in St Mary's County. Source: Maryland Department of Planning, U.S. Census Bureau. Totals may not add due to rounding.

White people account for 78.1% of St Mary's population. Black people account for 15.2%. Hispanic people account for 4.5%. The rest are Asian, American Indian/Alaska Native and Native Hawaii/ Pacific Islander. 97.7% of the population are one-race people, and 2.3% are two or more races.

Race	Estimate	Percent
<b>Total Population</b>	<b>109,633</b>	
White	85,665	78.1
Black	16,660	15.2
Hispanic	4,940	4.5
Asian	3,137	2.9
American Indian/Alaska Native	542	0.5
Native Hawaiian/Pacific Islander	84	0.1
One race	107,154	97.7
Two or more races	2,479	2.3

Figure 7: Population by Race. Source: U.S. Census Bureau, 2013.

Figure 3-7 shows 89.6% of St Mary's population are high school graduates or have higher level education. 29.5% hold a bachelor's or higher level degree. 10.7% hold a graduate or professional degree.

Social Characteristics	Estimate	Percent
<b>Population 25 yrs and Over</b>	<b>70,537</b>	
High School Graduate or Higher	(X)	89.6
Bachelors Degree or Higher	(X)	29.5
Graduate or Professional Degree	(X)	10.7

Figure 8: Population by Education Attainment. Source: U.S. Census Bureau, 2013 American Community Survey. (X) - The value is not available.

#### 4. Income

*St Mary's County has a higher median household income than the state and the U.S.*

Figure 4-1 shows the median household income in St Mary's County in 2013 is \$ 78, 233, while in the Maryland is \$ 72, 483 and in the U.S. is \$ 52, 250.

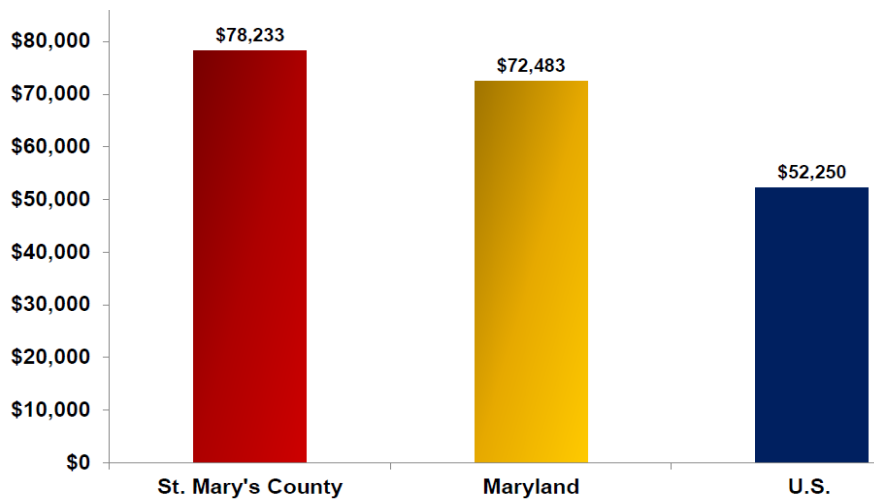


Figure 9: Median Household Income. Source: U.S. Census Bureau, 2013

Median household income grows at a 43% rate in St Mary's County during 2000 to 2013, 5<sup>th</sup> highest in Maryland. Figure 4-2 shows, in 2000, the median household income in St Mary's County is \$ 54, 706, in 2006 it grows to \$ 71, 158, and in 2010, it further grows to \$ 88, 444. However, from 2010 to 2013, the median household income in St Mary's County decreased. In 2013, the median household income dropped to \$ 78, 233.

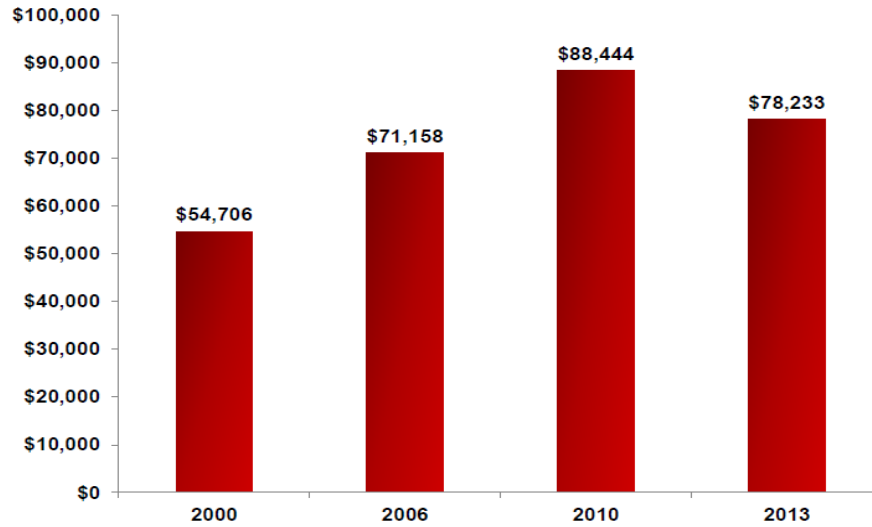


Figure 10: Median Household Income Growth. Source: U.S. Census Bureau, Maryland Department of Planning

### 5. Employment and Wages

St. Mary's County unemployment rate ranks 6th lowest in the state. As Figure 5-1 shows, the 2013 annual average unemployment rate in St Mary's County is 5.8%, lower than the state-wide average (6.3%) and the national average (7.3%).

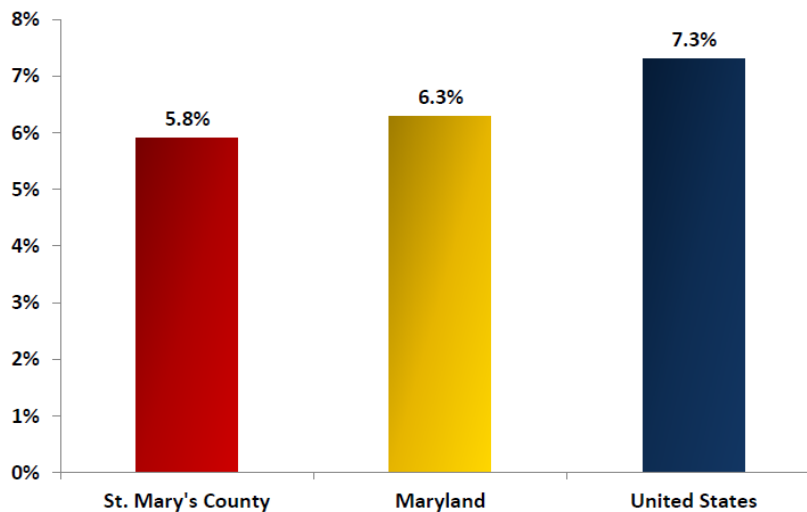


Figure 11: 2013 Annual Average Unemployment Rate. Source: Maryland Department of Labor, License and Regulation\Bureau of Labor Statistics

Figure 5-2 shows, *the unemployment rate in St. Mary’s County has been under the statewide and U.S. rate for the past several years. Also, the unemployment rates in St Mary’s County, in Maryland and in the U.S. follow the same pattern.*

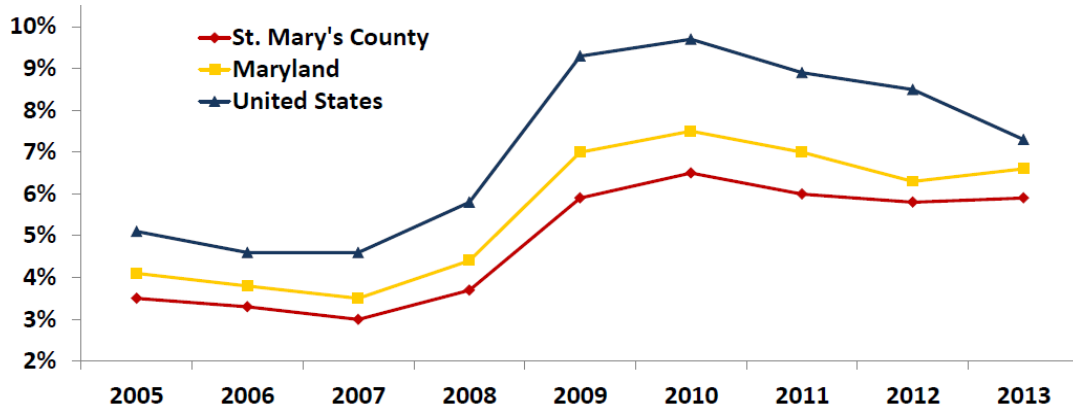


Figure 12: Annual Average Unemployment Rate, 2005-2013. Source: Maryland Department of Labor, License and Regulation\Bureau of Labor Statistics.

*Public sector jobs, primarily defense-related jobs, dominate county employment, with defense contractors forming the largest private sector category. In 2011, defense contractors employ 10,039 workers, followed by civil service, which employs 8,582 workers. Military employs 2,829 workers, and public schools employ 2,200 workers.*

Sector	Employment
Defense Contractors	10,039
Civil Service	8,582
Military	2,829
Public Schools	2,200
County Government	629
State Government	810

Figure 13: Employment by Sector. Source: St. Mary’s County Department of Economic & Community Development, FY 2011 data, retrieved March 2012.

*The most important employer in St Mary’s County is the Naval Air Station Patuxent River. It employs 11,232 workers in 2014. The second largest employer—MedStar*

St Mary's Hospital only employs 1, 201 workers. And the third largest employer is DynCorp International. It employs 1, 019 workers. Clearly, Naval Air Station Patuxent River is very important to St Mary's economy. We will have a more detailed discussion on Naval Air Station Patuxent River later in the industry and technology section of this report.

Firm	Employment	Firm	Employment
Naval Air Station Patuxent River*	11,232	Booz Allen Hamilton	412
MedStar St. Mary's Hospital	1,201	St. Mary's College of MD	407
DynCorp International	1,019	PAE Applied Technologies	400
BAE Systems	850	Northrop Grumman	368
Wyle	705	General Dynamics	352
Lockheed Martin	540	Walmart	350
Engility	500	J.F. Taylor	340
Boeing	450	CACI	325
HMR of Maryland/Charlotte Hall	438	Food Lion	284
SAIC	431	McKay's Foodland	275

Figure 14: Major Employers. Excludes post offices, state and local governments; includes higher education. \*Federal and military facilities excludes contractors. Source: Maryland Department of Business and Economic Development, February 2014.

Labor force participation rate in St Mary's County is lower than other counties in southern Maryland. As Figure 5-5 shows, in both 2005 and 2013, the labor participation rate in St Mary's County is lower than Calvert County and Charles County. Moreover, the labor participation rate in St Mary's decreases from 69.4% in 2005 to 66.9% in 2013. The projected labor participation rate in 2020 increases to 67.8% in St Mary's, while Calvert and Charles Counties are projected to experience a decrease in the labor participation rate.

2005	Total Population 16+	In Labor Force	% in Labor Force
Calvert County	64,680	45,500	70.3
Charles County	101,970	72,590	71.2
St. Mary's County	73,730	51,160	69.4
2013	Total Population 16+	In Labor Force	% in Labor Force
Calvert County	71,731	50,935	71.0
Charles County	119,228	83,713	70.2
St. Mary's County	85,616	57,308	66.9
2020 (projected)	Total Population 16+	In Labor Force	% in Labor Force
Calvert County	77,270	52,240	67.6
Charles County	136,570	94,290	69.0
St. Mary's County	98,360	66,710	67.8

Figure 15: Labor Force Participation in Southern Maryland. Source: Maryland Department of Planning and US Census.

St. Mary's County has the 2<sup>nd</sup> highest average weekly wages in Maryland. And when we narrow down to southern Maryland, as shown in Figure 5-6, St. Mary's County keeps to have the highest average weekly wage than Calvert and Charles Counties. Moreover, the growth of average weekly wage in St. Mary's County over 2005 to 2013 is faster than the other two counties. By 2013, St. Mary's average weekly wage is \$ 1, 194.

Location	2005	2013	% Change
St. Mary's County	\$885	\$1,194	34.9
Charles County	665	792	19.1
Calvert County	699	820	17.3
Southern Maryland	750	935	23.8
Maryland	853	1,040	21.9

Figure 16: Average Weekly Wages in Southern Maryland. Source: Maryland Department of Labor, License and Regulation April 2014.

When we look at wages in different industries, *federal government position has the highest average weekly wage in St. Mary's County, followed by professional & business services and manufacturing*, during the past 10 years, according to Figure 5-7.

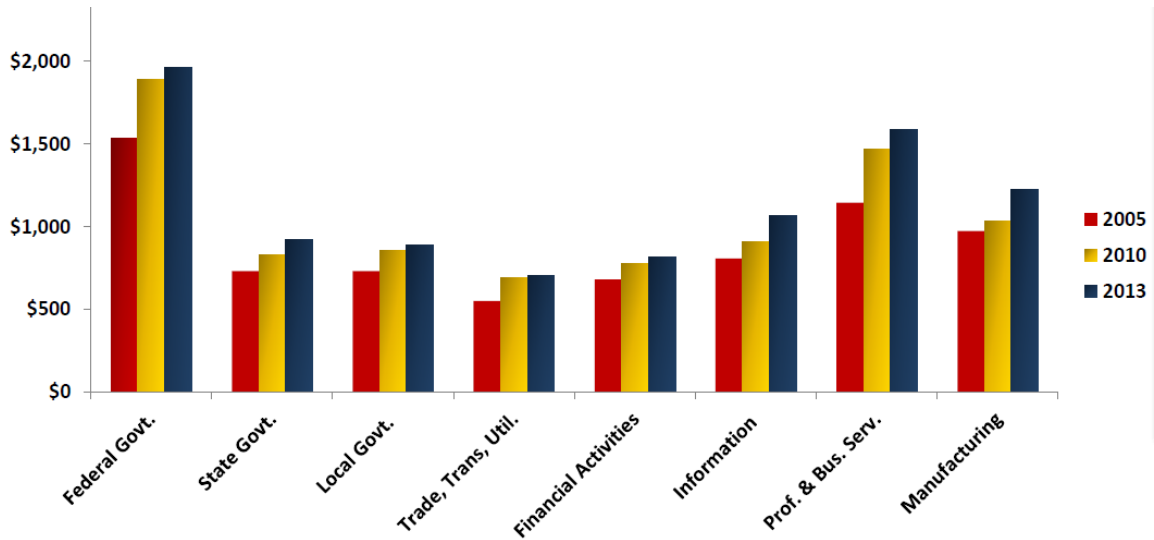


Figure 17: Average Weekly Wages by Industry. Source: Maryland Department of Labor, License and Regulation.

Average weekly wage grows steadily over the past decades in St Mary's County, and the federal government outgrows an average industry in St Mary's County.

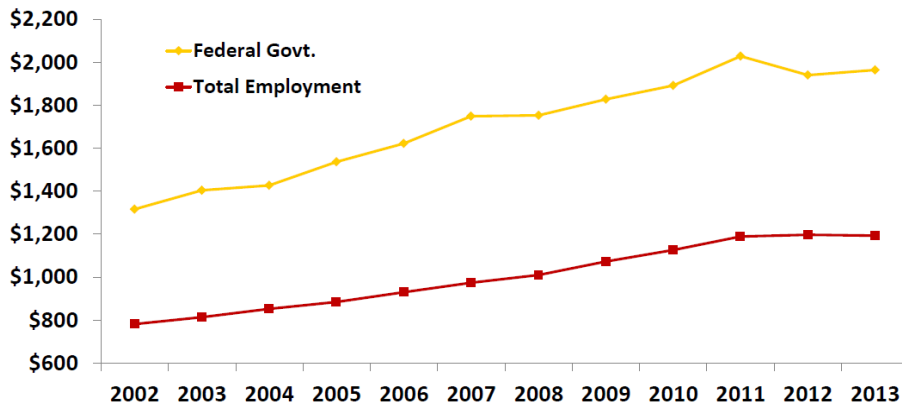


Figure 18: Average Weekly Wage Growth. Source: Maryland Department of Labor, License and Regulation.

## 6. Commuting

Nearly 80% of St. Mary's County's 57, 308 workers are employed within the county.

Figure 6-1 shows the detailed daily traffic volume within St Mary's County, and Figure 6-2 shows the commuting pattern across counties in southern Maryland. 67% of St Mary's workers commute within their own county, 22% commute to outside southern Maryland, and only a small share commute to other southern Maryland

counties. Different from St Mary's, Calvert and Charles have most of their workers commute to outside southern Maryland.

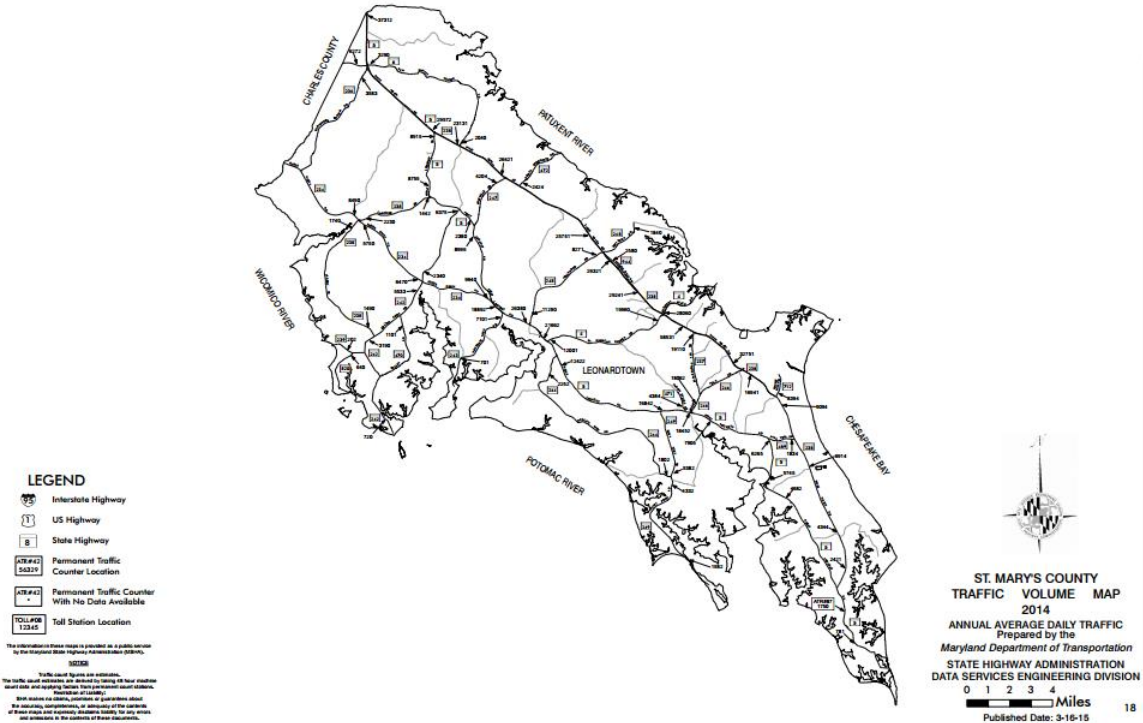


Figure 19: Daily Traffic Volume in St Mary's County, 2014. Note: A PDF file of this map is available at [www.marylandroads.com/Traffic\\_Volume\\_Maps/stmarys.pdf](http://www.marylandroads.com/Traffic_Volume_Maps/stmarys.pdf). Source: Maryland State Highway Administration

		TO			
		Calvert County	Charles County	St. Mary's County	Other
FROM	Calvert County	9,067	1,545	3,474	23,475
	Charles County	1,135	29,560	2,643	47,455
	St. Mary's County	2,000	3,775	37,045	12,130
	Other	5,193	13,054	8,013	

Figure 20: Commuting Patterns in Southern Maryland. Source: Maryland Department of Planning, 2006-2008.

## 7. Housing

The number of new housing units authorized for construction in St Mary's County decreases after 2004, but it starts increasing in 2011. As Figure 7-1 shows, both

*dwelling units and single family homes follow the same pattern, but the rebound of the number of dwelling units is stronger.*

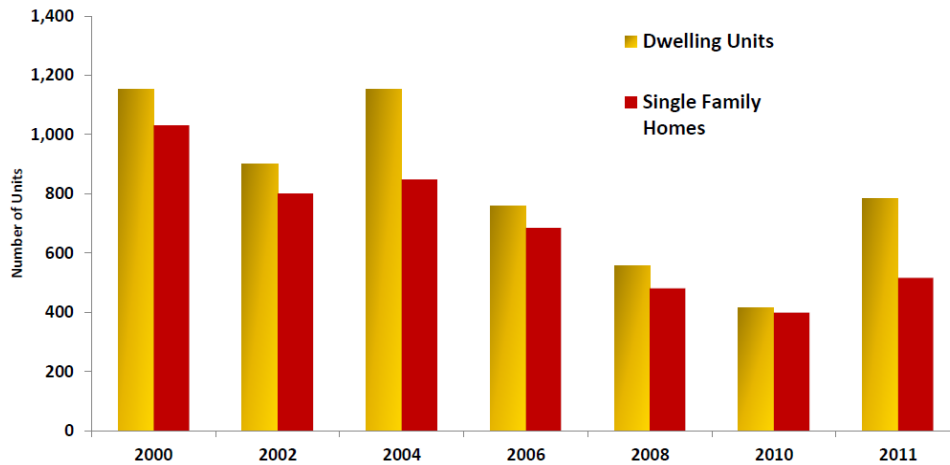


Figure 21: New Housing Units Authorized For Construction. Source: Maryland Department of Planning.

*At the end of 2013, the median housing unit sold price in St Mary's County is \$ 270,000, and the total units sold are 1, 127. From 2012 to 2013, the average sold price drops by 2.8%, the median sold price drops by 1.82%, but the total units sold increases by 17.27%. The average days a unit is on market are 116 in 2012 and drop to 104 in 2013.*

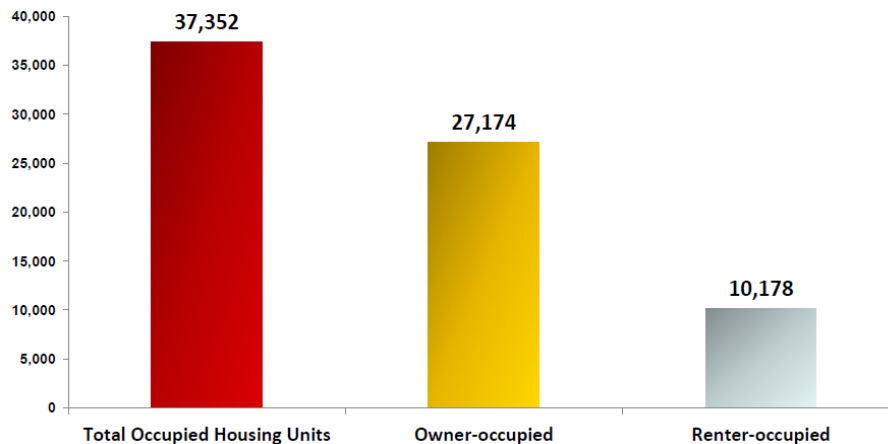
2013 Year End	Median Household Sold Price	Total Units Sold
St. Mary's County	\$270,000	1,127

2013 Year End	2013	2012	% Change
Average Sold Price:	\$281,719	\$289,829	-2.8%
Median Sold Price:	\$270,000	\$275,000	-1.82%
Total Units Sold:	1,127	961	17.27%
Average Days on Market:	104	116	-10.34%
Average List Price for Solds:	\$287,307	\$296,5381	-3.11%
Avg Sales Price to Original List Price Ratio	94.6%	94.3%	0.35%

Figure 22: Housing Price Trends. Source: Southern Maryland Association of Realtors, retrieved April 2015.

*In 2012, St Mary's County has a total of 37,352 occupied housing units. 27,174 of them are owner-occupied, and the other 10,178 are renter-occupied, as shown in Figure 7-3.*



*Figure 23: St. Mary's County Home Ownership in 2012. Source: Census Bureau, 2012.*

## 8. Industry and Technology

### 8.1 Aerospace & Defense Industry

*Home to Naval Air Station (NAS) Patuxent River and over 200 high-tech defense contractors, St. Mary's County has emerged as a world-class center for maritime aviation, research, development, testing and evaluation.*

*NAS Patuxent River is located in St. Mary's County on the Chesapeake Bay near the mouth of the Patuxent River. There are headquarters of Naval Air Systems Command (NAVAIR) as well as Naval Air Warfare Center Aircraft Division (NAWCAD), Naval Research Laboratory, Flight Support Detachment Air Test and Evaluation, and the Webster Field Annex at St. Inigoes. It is also home to U.S. Naval Test Pilot School and VC-6 Unmanned Aerial Vehicle Detachment. The world-class facilities, labs, and workforce provide a full spectrum of Research, Development, Acquisition, Test & Evaluation (RDAT&E), engineering, and fleet support center for air platforms.*

*Businesses interested in working with NAVAIR should visit the NAVAIR website, <http://www.navair.navy.mil> and click on "Business Opportunities."*

*Figure 8.1-1 lists NAS Patuxent River's Current and Future Programs. There are over 60 undergoing programs in NAS Patuxent River's and three future programs will land there.*

## NAS Patuxent River Current and Future Programs

### Current Programs

- F-35 Lightning II Joint Strike Fighter (JSF)
- E-2D Advanced Hawkeye
- F/A-18 & EA-18G
- MV-22B Osprey
- P-8A Poseidon
- AV-8B Harrier II
- EA-6B Prowler
- E-6B Mercury
- T-6 A/B Texan II
- T-34C Turbomentor
- T-44 Pegasus
- T-39 Saberliner
- TH-57 Sea Ranger
- T-45A/C Goshawk
- AIM-9 Sidewinder
- AIM-120 AMRAAM
- AIM-7 Sparrow
- E-2D Advanced Hawkeye
- E-2C Hawkeye
- C-2A Greyhound

### *Unmanned Air Systems*

- MQ-4C Triton (formerly known as BAMS UAS)
- MQ-8B Fire Scout
- X-47B Unmanned Combat Air System (Unmanned Combat Aerial Vehicle - Demonstration)
- Joint Precision Approach and Landing System (JPALS)

### *Tactical Airlift, Adversary & Support Aircraft Program Systems*

- C-9B Skytrain II
- UC-12B/F/M Huron
- C-20A/D Gulfstream
- RC/EC/C-26D
- C-37A Gulfstream V, C-37B Gulfstream 550
- C-40A Clipper
- C/KC-130T Hercules, KC-130J Super Hercules
- F-5N Adversary
- F-16A Fighting Falcon
- UC-35C Huron

### *Presidential Helicopters*

- VH-60N
- VH-3D

### *H-53 Helicopters*

- CH-53D Sea Stallion
- CH-53E
- CH-53K
- MH-53E

### *H-60 Helicopters*

- HH-60H
- MH-60R
- MH-60S
- SH-60B
- SH-60F

### *Air Anti-Submarine Warfare Systems*

- Sonobuoys
- Multi-Static Active Coherent (MAC)
- High Altitude Anti-Submarine Warfare (HAASW)
- Airborne ASW Intelligence (AAI)

### *Aircraft Launch and Recovery Equipment (ALRE)*

- Launching Systems
- Recovery Systems
- Information Systems
- Visual Landing Aids (VLA)
- Expeditionary Airfields (EAF)



Photo illustration courtesy Northrop Grumman/Released

### *Common Support Systems (Program Management, or AIR 1.0)*

- Joint helmet mounted cueing system/Night Vision Cueing and Display
- Navy Common Ejection Seat
- Naval Aviation Training Systems
- Tactical Combat Training System
- Undersea Warfare Training Range
- Ground Proximity Warning System
- Terrain Awareness Warning System
- Military Flight Operations Quality Assurance
- Electronic Consolidated Automated Support System (eCASS)

### Future Programs

- Next Generation Jammer
- Electromagnetic Aircraft Launch System (EMALS)
- Advanced Arresting Gear (AAG)

Figure 24: NAS Patuxent River's Current and Future Programs. Source: Naval Air Station Patuxent River, Fall 2013.

We already know from the employment section in this report that NAS Patuxent River is the largest employer in St Mary's County. *The employment in NAS Patuxent River increases from 18,560 in 2001 to 22,423 in 2011, but drops to 19,000 in 2012.* Workers are employed by defense contractors, civil services and military sectors.

Before 2005, contractors employ most workers in NAS Patuxent River, but after 2007 civilian services start to employ more than other sectors.

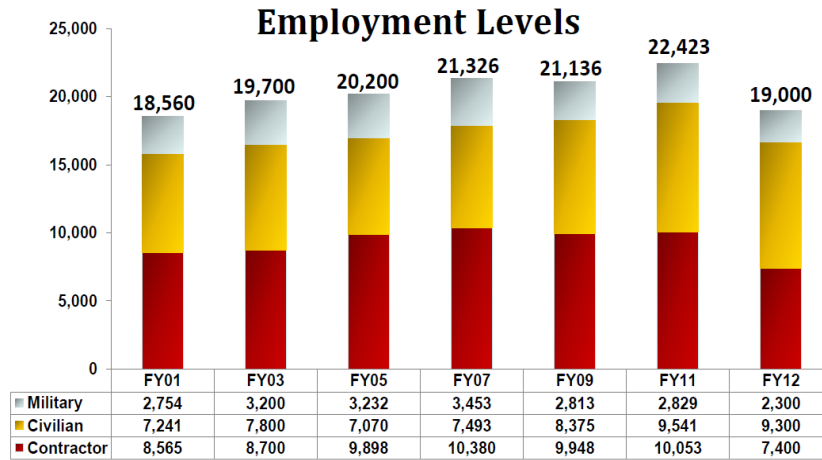


Figure 25: NAS Patuxent River Employment Levels. Source: Naval Air Station Patuxent River, February 2014.

The defense economy in St Mary's County meets new opportunities: new fighter aircraft lands in St. Mary’s County. Three of DOD’s newest fighter aircraft, the F-35 Lightning II (Joint Strike Fighter) recently arrived at NAS Patuxent River for flight test & evaluation. 8 of the 14 F-35 Lightning II test aircraft to be tested at NAS Patuxent River. Two P-8A Poseidon Multi-mission Maritime Aircraft (MMA) ferried to naval air station at Patuxent River, Maryland, for flight test. Two X-47B Unmanned Combat Air Systems (UCAS-D) carrier-based aircraft, one arrived in 2011 to be tested, the other arrived in 2012. The tests include compatibility with planned electronic warfare systems, arrested landings and catapult launches, to validate the ability of the aircraft to conduct precision approaches to an aircraft carrier. On 10 July 2013, the X-47B launched from Patuxent River and landed on the deck of the George H.W. Bush, conducting the first ever arrested landing of a UAV on

an aircraft carrier at sea. The preparation for programs to arrive in the next few years include the CH-53K Super Stallion Heavy-Lift Helicopter.

## 8.2 Tourism

The hotel development in St Mary's County is prospering in the recent decade. Figure 8.2-1 shows the number of hotel rooms in St Mary's County have steadily increased and with new projects will continue to climb. In 2011, there are 1142 hotel rooms in St Mary's County.

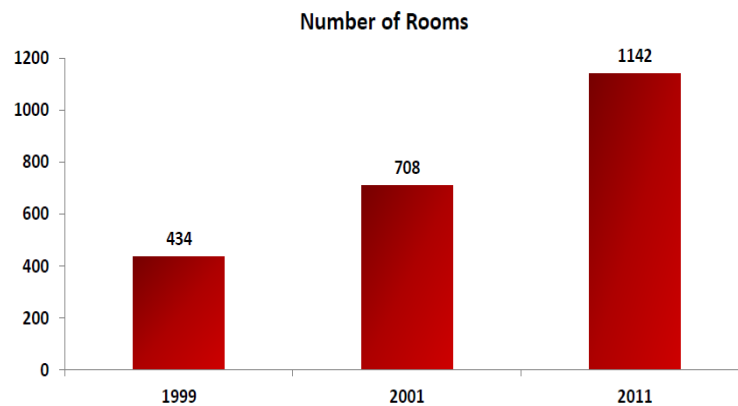


Figure 26: Number of Hotel Rooms. Source: St. Mary's County Department of Economic & Community Development.

The number of visitors is growing in St Mary's County since 2008, and in 2010 the growth rate is 11.1%. The day visitors account for 52% of the total visitors and the overnight visitors account for 48%. The total number of day and overnight visitors in 2012 is 646,700. The growth rate of overnight visitors is similar to the overall growth rate of visitors.

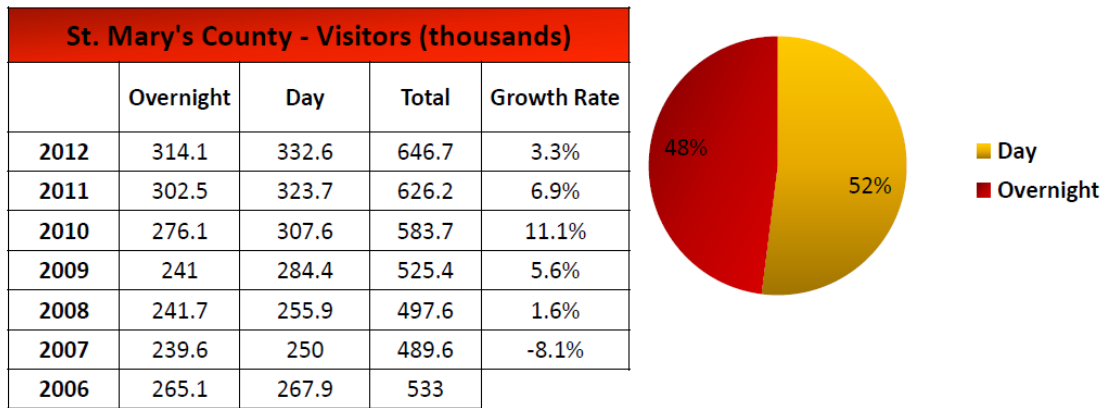


Figure 27: Number of Day and Overnight Visitors. Source: St. Mary's County Department of Economic & Community Development.

St Mary's County tourism industry sales grows over time since 2008. In 2012, the total sales are \$143.0 million. Food & Beverage makes the most sales in 2012, followed by transportation and retail.

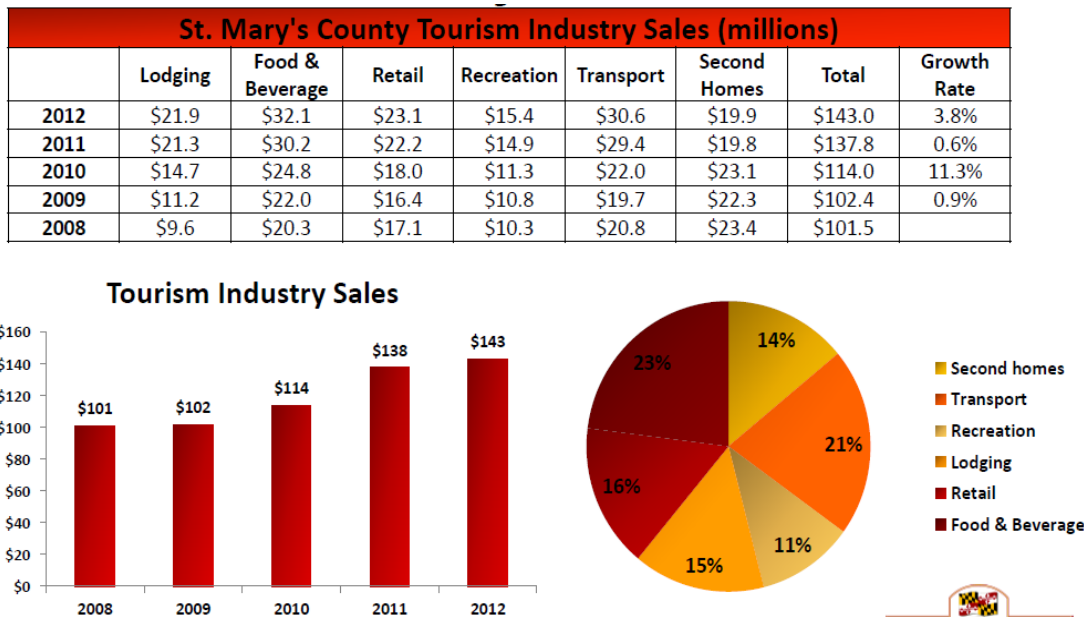


Figure 28: St. Mary's County, Tourism Industry Sales. Source: St. Mary's County Department of Economic & Community Development.

Tourism employment accounts for 5.3% of total employment in St Mary's County, and its labor income accounts for 2.7% of St Mary's total labor income. Figure 8.2-4

shows, in 2012, the direct tourism employment is 1, 308 and the indirect and induced employment is 937. Tourism labor income in 2012 is \$31.7 million, and indirect and induced labor income is \$38.3 million. State & Local government receives \$ 19.9 million tax from tourism.

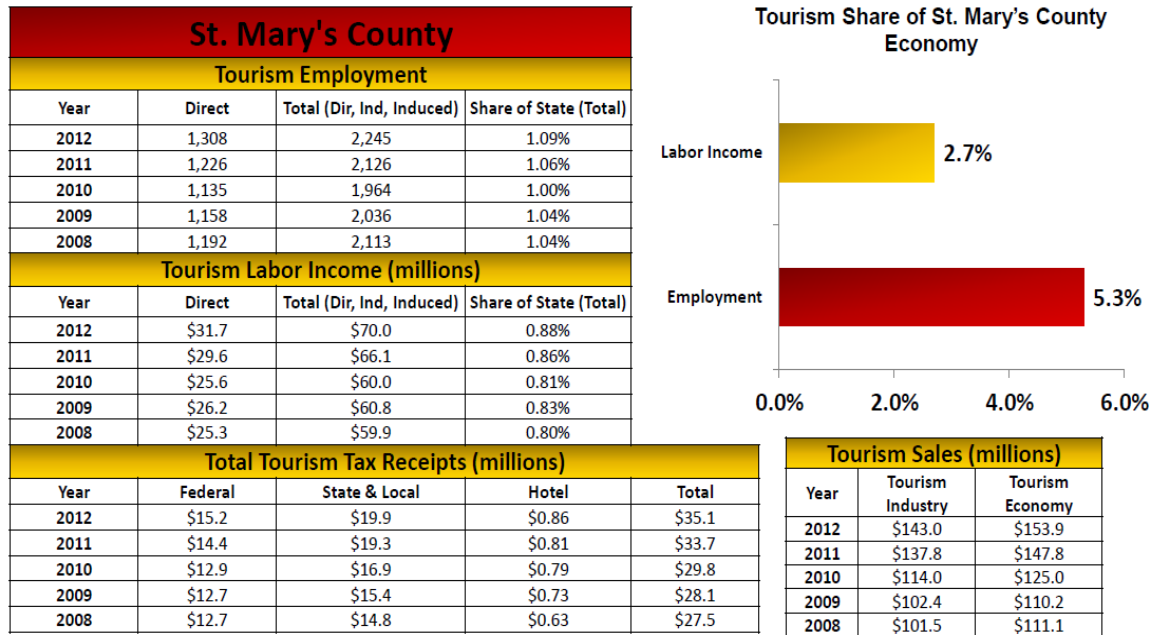


Figure 29: Tourism Impact. Source: St. Mary's County Department of Economic & Community Development.

### 8.3 Manufacturing

Manufacturing is a small but growing component of St Mary's economy. St Mary's has a number of manufacturing firms: BAE Systems, Wyle, CACI, Smartronix, Inc., Triton Metals, Sailing Specialties, Inc., Ship Point Machine Company, Inc., and others produce innovative products for military, transportation, law enforcement, communications, and custom plastics.

### 8.4 Technology Growth

Although the major influx of new activity at the Naval Air Station Patuxent River occurred in the late 1990s, growth in the number and diversity of technology firms

continues. The number of technology firms in St Mary's County rises from 60 in 1990 to 203 in 2013, but slightly decrease to 193 in 2014.

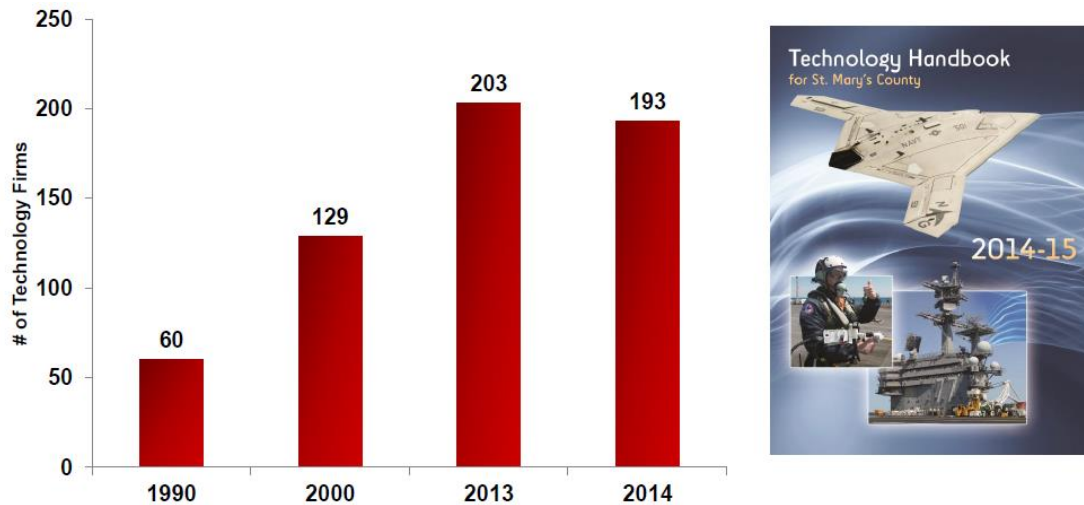


Figure 30: Number of Technology Establishments. Source: St. Mary's County Department of Economic & Community Development.

### 8.5 Broadband (High Speed Internet) Accessibility

Cable modem is offered by MetroCast throughout most of the County. Newer cable franchise agreement is made to increase coverage and capabilities through the rest of the County. Comcast services the Charlotte Hall and Golden Beach areas. DSL Internet Service is offered by Verizon, service capabilities expanding constantly. Wireless internet is offered in select locations. Tri-County council in southern Maryland develop Broadband Improvement Initiative. The initiative will advance the mission to provide residential, business and public anchor institutions with the opportunity to be served by the evolving and most current information technologies available.

## 9. Other

### 9.1 Land Preservation

To date, over 19,320 acres of farmland have been permanently preserved in St. Mary's County through Maryland Agricultural Land Preservation Foundation, Rural Legacy, Maryland Historical Trust, Maryland Environmental Trust and the county's Transferable Development Rights Programs.

## 9.2 Commercial Market

The commercial office space in St Mary's County on average costs \$22.15/ sq.ft. Electric service is provided by Southern Maryland Electric Cooperative. Natural Gas is available from Washington Gas. St. Mary's Metropolitan Commission (MetCom) serves the greater Lexington Park – Hollywood area and Piney Point with water and sewer.

## 9.3 Tax Rates

Tax rates in St Mary's County are shown in Figure 9.3-1.

	St. Mary's County	Maryland
<b>Corporate Income Tax (2012)</b> Base – Federal taxable income.	None	8.25%
<b>Personal Income Tax (2012)</b> Base – Federal adjusted gross income. *Graduated rate peaking at 5.5% on taxable income over \$500,000.	3.00%	2.0%-5.5%*
<b>Sales and Use Tax (2012)</b> Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale.	none	6.0%
<b>Real Property Tax (FY 12)</b> Effective rate per \$100 of assessed value. In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county. In an incorporated area, a municipal rate will also apply.	\$0.857	\$0.112
<b>Business Personal Property Tax (FY 12)</b> Rate per \$100 of depreciated value. Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D, and warehousing inventory. In an incorporated area, a municipal rate will also apply.	\$2.143	none

Figure 31: Tax Rates. Source: Maryland State Department of Assessments and Taxation; Comptroller of the Treasury.

## 10. Summary

St Mary's County has steady population growth and strong job growth over decades. Labor income is rising over time. It is one of the economically strongest counties in Maryland and the U.S. St Mary's County has an especially strong defense economy. The county provides supportive public investment, and several diversification initiatives are underway.

U.S. Census Bureau, [www.census.gov](http://www.census.gov)

Bureau of Labor Statistics, U.S. Department of Commerce, [www.bls.gov](http://www.bls.gov)

Maryland Department of Business & Economic Development,  
[www.choosemaryland.org](http://www.choosemaryland.org)

Maryland Department of Labor, Licensing & Regulations, [www.dllr.state.md.us](http://www.dllr.state.md.us)

Maryland Department of Planning, [ww.mdp.state.md.us](http://ww.mdp.state.md.us)

St. Mary's County Department of Economic & Community Development,  
[www.stmarysmd.com/decd](http://www.stmarysmd.com/decd)

St. Mary's County Department of Land Use & Growth Management,  
[www.stmarysmd.com/lugm](http://www.stmarysmd.com/lugm)