

Wicomico Shores Golf Course Advisory Board MINUTES

January 14, 2026

MEMBERS PRESENT: Bernie Kneeland, Chairperson; Tom Eicholtz, Terry Black, Jim Hodges, Jerry Ostrowski, Joe King, and Sean Ritchie.

R&P STAFF PRESENT: Patrick Dugan, WSGC General Manager

CALL TO ORDER

The meeting of the Wicomico Shores Golf Course Advisory Board (WSGCAB) was called to order at 6:00 p.m. at the Riverview Restaurant at Wicomico Shores Golf Course by the Board Chair, Bernie Kneeland

APPROVAL OF MINUTES

Minutes of the 22 October, 2025 meeting were approved by email prior to the January meeting.

GOLF COURSE/RESTAURANT UPDATES

Patrick Dugan provided copies of the following documents/ information to the board

- Annual Comparison FY18-FY26 Financial Statement which included FY26 Approved Budget
- Year to Date Rounds of Golf, Revenue and Expense Comparison FY26 Compared to FY25
- Wicomico Shores Golf Course Revenue Comparison FY2026 & FY2025
- Wicomico Shores Golf Course Expense Comparison FY2026 & FY2025
- Capital Improvement Projects, Project # RP2503

In summary of the above documents, Patrick reported that overall golf operations and restaurant were doing well. Rounds of golf in the two quarter of FY26 are slightly greater than the same period in FY25 (18,483 vs 16,419). Operating Revenues for the first half of FY26 are slightly higher than the same period in FY25. Expenditures are slightly less than the same period in FY25. Net operating expenses are still positive (\$235,966). Patrick stated that the reported FY25 numbers are the very close to the final approved FY25 actual numbers.

Pat reported that Restaurant operations are doing ok. Restaurant Revenue is down compared to the same timeframe in FY25 (\$130,607 vs \$145,519). Restaurant expenses are also down compared to the same timeframe in FY25 (\$125, 491 vs \$145,138). Net results are still positive.

Pat reported that he has scheduled weekly Trivia on Thursday evenings through the spring timeframe.

At the October meeting, Patrick reported that he is exploring additional ideas to improve the current point of sales system to include both the golf operations and the restaurant. The current point of sales system only includes Restaurant operations. Pat reported that a new system is being pursued in the February timeframe to combine both golf and Restaurant operations into one system.

Patrick was asked if there was a plan to change rates at the Course for FY27. Pat reported that he planned to request a slight increase in membership rates in FY27 and to slightly decrease cart rental rates for members. Final numbers for change in rates are not yet available. (Note: Since most memberships run from 1 April through 31 March there will be no change in rates if you pay before the new Fiscal year starts (1 July 2026).

Patrick reported that one of the more experienced groundskeepers (Mike Oliver) is retiring. Mike is one of the experienced groundskeepers who is the resident expert on the current irrigation system.

- Status of Capital Improvement/ Equipment Purchases in FY25
 - FY25 Plan includes purchases of a second greens mower, a sand rake machine, a small utility tractor, a green's sprayer, a Range Cart, and a Rough Bat Deck Wing Deck. Pat reported that all equipment for FY25 has been received.

- Capital Improvement in FY26
 - Patrick reported that he is still holding on to carryover CIP funds from FY25 (\$43,142) and FY26 CIP funds (\$160,000) awaiting the results of a well permit to support the installation of well and possible permanent well to use to improve irrigation for the golf course. The permit approval was delayed.
- Equipment Purchases for FY26
 - FY26 Plan includes purchase of a second Sand Rake Machine, a Tee Mower, a Fairway Sprayer machine, and a Range Cart. Purchase Orders are ready to be released.

OLD BUSINESS

- Patrick discussed his priorities for work to be accomplished in FY26
 - Complete the tree trimming still needed around the new net on the driving range.
 - Funding for topdressing, chemicals, SOD for course maintenance effort.
 - Plan to remove Gum trees on #7, #15 and mulch area and remove a large tree on the left side of #13.
 - Build a new Red Tee Box on number #10.

New Business

- New Officers were elected for Calendar 2026. Bernie Kneeland will remain Chairman and Tom Eicholtz will remain Vice Chairman.
- The draft Annual Report for 2025 was approved at the meeting. Since no changes were recommended a copy of the report was given to Pat to submit.

Next Meeting

- The next WSGCAB meeting is scheduled for Wednesday, 15 April 2026 at 6:00 pm at the Wicomico Shores Golf Course Clubhouse. **Note: At the Board meeting the Board agreed to move this meeting to Monday 13 April to deconflict with the start of Men's League play. However subsequent information provided by Pat confirmed that Men's League play would not begin until the following week, 22 April. Therefore, the April Board meeting will be on Wednesday, 15 April.**

ADJOURNMENT

- Terry Black made a motion to adjourn and Jerry Ostrowski 2nd the motion. The meeting adjourned at approximately 7:00 P.M.

Bernie Kneeland

Minutes approved by the WSGC Advisory Board on